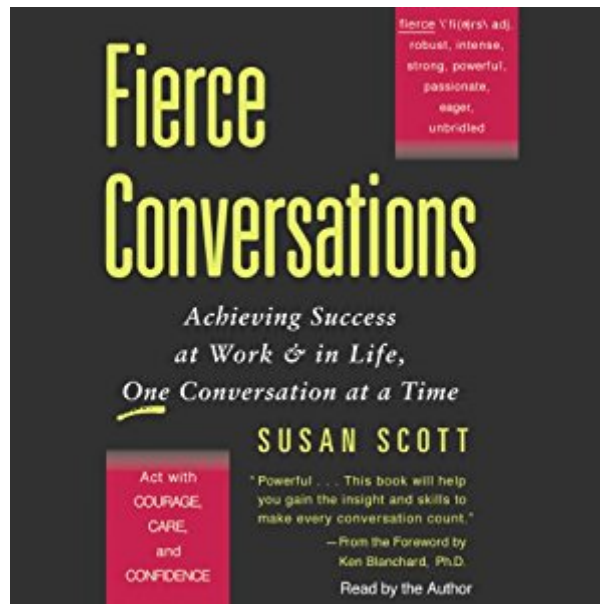


The book was found

# Fierce Conversations: Achieving Success At Work & In Life, One Conversation At A Time



## Synopsis

The master teacher of positive change through powerful communication, Susan Scott, wants her readers to succeed. To do that, she explains, one must transform everyday conversations employing effective ways to get the message across. In this guide, which includes exercises and tools to take you step by step through the Seven Principles of Fierce Conversations, Scott teaches readers how to:

- Overcome barriers to meaningful communication
- Expand and enrich conversations with colleagues, friends, and family
- Increase clarity and improve understanding
- Handle strong emotions-on both sides of the table

--This text refers to the Paperback edition.

## Book Information

Audible Audio Edition

Listening Length: 5 hours and 9 minutes

Program Type: Audiobook

Version: Abridged

Publisher: Simon & Schuster Audio

Audible.com Release Date: December 6, 2002

Language: English

ASIN: B00007LVHJ

Best Sellers Rank: #78 in Books > Audible Audiobooks > Nonfiction > Reference #131

in Books > Audible Audiobooks > Business & Investing > Leadership & Management #379

in Books > Business & Money > Management & Leadership > Management

## Customer Reviews

Susan Scott has written an outstanding book on how to use everyday conversation to cut through the politics of work relationships and start talking about what we are all "pretending not to know". I was consistently impacted while reading it, not so much that the material is brand new, but that it is presented in such a way that the opportunities and misses of my own interactions were obvious. One of the topics discussed is called "Mineral Rights", a type of conversation designed to get deep, past the surface and into the truth of what is going on. The approach accomplishes four purposes: Interrogate reality, provoke learning, tackle tough challenges, and enrich relationships. It has been my experience that this rarely happens in corporate America, and is rarer still where I work now. The book uses examples from various companies that have identified their core values and been honest enough with themselves and others to start acting on them. The many questions posed throughout the book, and the sections at the end of each chapter are a great way to start

interrogating reality in your workplace. The answers usually are "in the room" if we can really get honest and start looking for them. In addition to some great business council, much of the book focuses on how we get honest with ourselves. Often we are the problem, and our own inability to truly understand where our own issues lie, is an essential journey to better facilitate the kind of change we want in our business or relationships. Another great approach used is the "Decision Tree" to help build empowerment in others. Communicate clearly what decisions can be made and what must be communicated to others. (Page 252).

[Download to continue reading...](#)

Fierce Conversations: Achieving Success at Work and in Life One Conversation at a Time Fierce Conversations: Achieving Success at Work & in Life, One Conversation at a Time Conversation: A Comprehensive Tool For Mastering Small Talk, Building Trust and Forging Relationships (Conversation Tactics, Conversation Starters, Crucial conversations) Achieving TABE Success In Language, Level E Workbook (Achieving TABE Success for TABE 9 & 10) Difficult Conversations Just for Women: Kill the Anxiety. Get What You Want. (Similar to Difficult Conversations: How to Discuss What Matters Most and to Crucial Conversations but tailored for women) Coaching Conversations: Transforming Your School One Conversation at a Time Hans Ulrich Obrist & Marina Abramovic: The Conversation Series: Volume 23 (Conversation (Verlag Der Buchhandlung)) Starting Point Conversation Guide Revised Edition: A Conversation About Faith Hold That Thought For Kids: Capturing Precious Memories through Fun Questions, Images, & Conversations (Hold That Thought Keepsake Conversation ... That Thought Keepsake Conversation Journals) Money: Saving Money: Success: Get More Money & Success In Your Life Now!: 3 in 1 Box Set: Money Making Strategies, Saving Money Strategies & World's Best ... Tips for Personal Finance & Life Success) Birdology: Adventures with a Pack of Hens, a Peck of Pigeons, Cantankerous Crows, Fierce Falcons, Hip Hop Parrots, Baby Hummingbirds, and One Murderously Big Living Dinosaur (t) Art Spiegelman: Conversations (Conversations with Comic Artists (Hardcover)) Joseph Brodsky: Conversations (Literary Conversations) Conversations with August Wilson (Literary Conversations) America's Next Top Model: Fierce Guide to Life: The Ultimate Source of Beauty, Fashion, and Model Behavior Play with Fire: Discovering Fierce Faith, Unquenchable Passion, and a Life-Giving God A Fierce Green Fire: Aldo Leopold's Life and Legacy One Year to an Organized Financial Life: From Your Bills to Your Bank Account, Your Home to Your Retirement, the Week-by-Week Guide to Achieving Financial Peace of Mind Search Inside Yourself: The Unexpected Path to Achieving Success, Happiness (and World Peace) The Effective Public Manager: Achieving Success in Government Organizations

